## GuardHäus

"safety away from home"

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## **Picture This!**



- Investment Banker for HSBC
- 35 years old
- 4th time visiting France for business





- Art History Student at UCSC
- 19 years old
- 1st time studying abroad



## About Us

Our B2B service will **connect** you with local "GuardHäuses" or **designated safe spaces**, across the globe, where you can relocate in the event of an **emergency**. Even without access to the internet, you can still find a "GuardHäus".





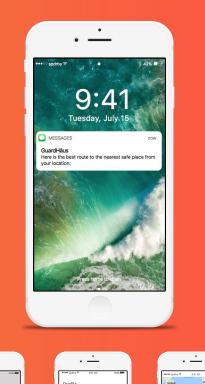
Instant Alerts

Be alerted when there is an incident near you, and how to get to safety!



## How It Works

- Machine Learning + Artificial Intelligence Platform
  - Performs analysis on disaster alerts & local advisories
  - Determines the safest and quickest route to a generated "GuardHäus"
- Integrated with Google Maps: Waypoints
- Twilio API for SMS messaging



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GuardHäus



# Integrating Web to drive Business

Database	Sign in with the database that your company uses. Database URL	
● mongo D	В	
Ex. https://www.sql.com/login		
Access Password		
Excel Fernander Frank AirTable	Fill out the information of the travelers using AirTable.	
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## How We'll Market and Sell

#### MARKETING STRATEGY:

- Promote w/ Technology Evangelists
- Increase online visibility through online search
- Utilize Fear Based Marketing

#### SALES STRATEGY:

- B2B Sales
- Promotional Pricing
- Boost Repeat Business

#### TARGET:

- Businesses w/ International Branches
- Universities w/ Study Abroad

#### GOALS/OBJECTIVES:

• Increase subscription renewal due to brand loyalty



## Subscription Packages & Revenue

ONE-TIME

Catered to short-term travel plans.

0+ users

Perfect for week-long trip/conference. 100+ users

#### UNIVERSITY

Choice of 3, 6, or 12 month subscription.

Discount for sign-ups of 100+ students. ENTERPRISE

Choose between Annual or Monthly Payment Plan.

Sign up within first 6 months, to guarantee controlled rate for up to 5 years.

users

+00

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Discounted renewal package



## A Decade of Expansion

5 years

10 years

### 2 years

- Expand to Middle East, Eastern Asia, and North Africa
  - Roll out enterprise model for companies in international commerce

- Sell to the U.S. government and ally governments
- GuardHäus and facilities throughout Europe, Africa, Asia and South America

- User research
- Recruit Brand Ambassadors
- Crowdfunding with startup accelerators and angel investors
- Test service on UC System, travelling to Western Europe



